

BUSINESS DEVELOPMENT SPECIALIST

We are seeking a Business Development Specialist intern to join our team in a 30-week internship opportunity. The ideal candidate is a talented college student who aspires to gain experience in the fields of International Business and Information Technology.

The intern will have access to the following:

- Learning and working with in-demand software used by organizations worldwide; these include Slack, Google Workspace, Wix, WordPress, Miro, Figma, Jira, etc.
- Developing in-demand skills, such as teamwork, collaboration, time management, cultural intelligence, content presentation, oral communication, remote work, digital product lifecycle management, and digital ecosystem engineering.
- Learning about different cultures by working in a multicultural team.
- Participating in volunteering programs.
- Taking part in social integration and networking events.
- Receiving professional counseling.
- Working from home or from anywhere with flexible schedules and three-day weekends.
- Being part of a paperless and zero-emissions organization.
- Obtaining a monetary thesis research grant.

After successfully completing the internship, the intern will receive:

- An official certificate of participation.
- A recommendation letter and the possibility of an interview for an employment opportunity.

The intern needs to meet the following requirements:

- An advanced level of spoken and written English.
- Knowledge of Google products, such as Google Docs, Sheets, Slides, etc.
- A solid understanding of virtual conferencing.
- A personal computer/laptop and reliable internet connection.
- Studies, completed or in progress, in a relevant field.

The duties of the Business Development Specialist include, but are not limited to, the following:

- Understand the concept of the company, brand, customers, and product goals.
- Create and present a sales pitch to potential customers.
- Handle the negotiation process with potential customers.
- Respond to customer concerns or complaints.
- Develop business strategies that align with the company's goals.
- Create visual business intelligence reports.

If you are interested in applying, please fill out an application form using this [link](#)